

# The Allreal Group

Allreal combines a stable-income real estate portfolio with the activities of a general contractor (development and realisation). The value of the real estate portfolio amounts to CHF 4.43 billion. In fiscal 2020, the project volume effectively handled amounted to CHF 363 million. Allreal employs more than 200 people in Zurich, Basel and Berne. Allreal's operational headquarters is located at Glattpark. The company operates in Switzerland only. Allreal Holding AG is listed on the SIX Swiss Exchange.

## Real Estate division

**Portfolio Management:** Management and development of a stable-income real estate portfolio consisting of office buildings and residential properties located in Switzerland's business centres. Buying of individual properties or real estate portfolios subsequently optimised for profit potential and either kept or sold, depending on the aim and market situation.

**Building Management:** The supervision of external service providers commissioned with the maintenance and operation of yield-producing properties and their technical facilities. This includes, especially, verifying the services performed and a periodic invitation to tender for service and maintenance contracts.

**Real Estate Management:** Allreal operates its own facility management organisation that manages a substantial part of the yield-producing properties. Furthermore, Allreal collaborates with companies that have strong local roots.

## Projects & Development division

**Development:** Development of projects within the whole real estate range for private and institutional investors and owners, and for the own portfolio. Allreal's development offers the

whole range of services from one source, from the acquisition via the idea through to the final planning stage, focusing on competitive yield and the best possible added value.

**Realisation:** Planning and realisation of buildings of any size and complexity – new construction, conversion or refurbishment – in the required quality and within budgets and deadlines.

As Allreal is not involved or financially invested in the building or the building-related trades, its independence and transparency in awarding contracts are maintained at all times. Contracts are awarded only on the basis of objective and economic criteria.

## Facts and figures 2020 financial year

Real estate portfolio	CHF 4.43 billion
Rental income	CHF 200 million
Projects and development project volume	CHF 363 million
Staff (FTE)	206
Net profit	CHF 167 million
Return on equity	7.0 percent
Profit distribution yield	3.3 percent
Market capitalisation	CHF 3.24 billion

Allreal Group  
Roger Herzog

Finance & Controlling  
Thomas Wapp

Internal audit  
Bruno Schelling

Sales/Contracting  
Peter Pantucek

Internal owner  
organisation  
Angelo Moser

Communications  
Reto Aregger

Human Resources  
Barbara Tomezzoli

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Barbara Herrgott

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Heinz Muntwyler

Project Development  
Murat Özküp Steiner

Construction 3  
Andreas Gredig

Refurbishment &  
Conversion  
Philipp Anderes

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